



Sales & Marketing Updates

- **2023 Enrollment Booklets** are *LIVE* on the Marketing Portal for ordering!
- ***2023 Generic Plan Brochures** highlight the overall value of Clover and are *LIVE* on the Portal for customization and ordering!
- **★2023 Plan Brochures with Benefit Grids** highlight more specifically the overall value of Clover with plan specific benefit grids. These will also be able to be customized with your information, and are LIVE on the Portal for ordering!
- **Puzzle Books** are a fun perk to use it at a sales or marketing event, they are LIVE on the Marketing Portal for ordering!

Click here to view, order, and download materials from the Marketing Portal



Did You Know...

Clover regularly makes outreach calls to members?

These touchpoints are intended to enhance members' experience with Clover. Please encourage your members to take our call - we want to help them and keep them satisfied with their Clover Health plan, and therefore on your book. Watch here for information on the various member outreach campaigns we'll do throughout the year!

Non Renewal Letters are being mailed Thursday 10/6/22 to members in plans terming effective 12/31/22.



Events & Training

Calendar has been updated and has many opportunities to join us on webinars to learn more about 2023 plans, benefits and tools!

> Check out our Events & **Training Calendar**



In The Industry

Texas SEP: A renewed state of emergency was declared for Texas on 8/5/22, allowing for an SEP effective through 10/31/22. This SEP exists for individuals in all of our Texas service areas, with exception of El Paso, who were effected by a disaster or other emergency declared by a federal, state or local government entity who were unable to, and did not, make an election during another valid election period.

Mississippi SEP: A federal disaster has been declared for Hinds county in Mississippi on 8/30/22, allowing for an SEP effective through 10/31/22. This SEP exists for individuals in our Hinds county service areas who were effected by a disaster or other emergency declared by a federal, state or local government entity who were unable to, and did not, make an election during another valid election period.

Georgia SEP: A federal disaster has been declared for Georgia on 9/27/22, allowing for an SEP effective through 11/30/22. This SEP exists for individuals in our service areas who were effected by a disaster or other emergency declared by a federal, state or local government entity who were unable to, and did not, make an election during another valid election period.

South Carolina SEP: A federal disaster has been declared for South Carolina on 9/29/22, allowing for an SEP effective through 11/30/22. This SEP exists for individuals in our Hinds county service areas who were effected by a disaster or other emergency declared by a federal, state or local government entity who were unable to, and did not, make an election during another valid election period.

Texas SEP

Mississippi SEP

Georgia SEP

South Carolina SEP



REMINDERS!

- 🔭 Clover Health's blackout period is from October 1st to December 31st. Agents may not move or transfer uplines during this period.
- Tuse the View Book of Business tool in your Broker Portal to verify current members. In order to manage busy phones lines, the Broker Support team will only be able to help verify member info for 3 members per call.

If you have any other questions, please do not hesitate to reach out to our local <u>broker team</u> or broker support at brokers@cloverhealth.com / (855) 979-2236

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Clover Health is a Preferred Provider Organization (PPO) and a Health Maintenance Organization (HMO) with a Medicare contract. Enrollment in Clover Health depends on contract renewal. 22BX029